

# HUBER+SUHNER and Bombardier Transportation sign five-year partnership agreement

After more than 20 years of successful collaboration, Bombardier Transportation has named HUBER+SUHNER as A-supplier for its cable requirements. Bombardier intends to equip existing and new rolling stock throughout the world predominantly with RADOX® EN and GKW cables. In the future, majority of cables in trains and metro carriages manufactured by Bombardier will be based on HUBER+SUHNER connectivity solutions.



Bombardier Transportation and HUBER+SUHNER signed a five-year agreement. As a result, HUBER+SUHNER will become the preferred cable supplier of the railway technology leader. In the future majority of Bombardier's cable orders for global production are to be awarded to HUBER+SUHNER. The agreement represents a further milestone in the good collaboration between the two companies and guarantees the leading market position of HUBER+SUHNER over the coming five years.

### **Ahead of international competition**

Aiming to standardise products in order to reduce costs, risks and time to market Bombardier is seeking to limit the number of suppliers. In an international selection procedure HUBER+SUHNER now won the contract as preferred global cable supplier. HUBER+SUHNER provided the best overall package – innovative and high-performance products on competitive terms, an ambitious growth plan and a high level of commitment. This frame agreement is an important achievement for the success of both companies.

### **Planning security and growth potential**

The two companies signed their first long-term supply contract as long ago as 2009. "The new agreement confirms our market position as a leading international cable provider for railway technology," explains Patrick Riederer, Head of the Low Frequency division at HUBER+SUHNER. "Bombardier Transportation will install HUBER+SUHNER cables in the majority of new types of rolling stock and also use them in existing fleets."

To date, more than 20 Bombardier train types are equipped as standard with power, control and databus cables from HUBER+SUHNER, including the MOVIA metros for Delhi, the INNOVIA Monorail for São Paulo and the TWINDEXX Swiss Express operated by SBB. Supplies to Europe are made from the cable plant in Switzerland. Bombardier's Asian projects are served by HUBER+SUHNER's Chinese production facilities.

### **Innovative solutions for the future**

The partnership agreement is far more than just a supply contract. The agreement seals the future strategic collaboration between Bombardier Transportation and HUBER+SUHNER. As technology leaders, they can benefit from their long-term experience and develop solutions for the future together. From the integration of fiber optic, low frequency and wireless solutions in rolling stock to the improvement of the value chain, both companies want to drive forward innovations together.

### **HUBER+SUHNER Group**

HUBER+SUHNER, the global company with headquarters in Switzerland, develops and produces components and system solutions for electrical and optical connectivity. HUBER+SUHNER serves customers in the three markets of communication, transportation and industrial, with cables, connectors and systems developed for the three core technologies of Radio Frequency, Fiber Optics and Low Frequency. HUBER+SUHNER products deliver highest performance, quality, reliability and long life – even under the toughest external conditions. The company's global production network, combined with group companies and agencies, ensures that HUBER+SUHNER is close to its customers in over 60 countries. Further information on the company is available at [www.hubersuhner.com](http://www.hubersuhner.com).

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