

Colibrys (Switzerland) Ltd
Maladière 83
2007 Neuchâtel
Switzerland
P +41 32 720 5811
F +41 32 720 5784
www.colibrys.com



Press release

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Colibrys targets denationalised Russian Aerospace and Energy industries

Neuchatel, Switzerland: Colibrys has appointed Radiant-Elcom JSC as Russian distributor for its range of MEMS accelerometers.

“The Russian market for commercial and military aircraft and helicopters represents a significant proportion of the world market today. With that comes the need for leading avionics navigation and control systems and subsystems. As the world’s leading independent supplier of inertial sensors, we hope to capitalize on the opportunities that will come with the planned liberalization of this market. Radiant-Elcom provides all the necessary on the ground technical and commercial expertise to help us access the key customers in this country” stated Jean-Michel Stauffer VP Sales & marketing for Colibrys“. We see the Russian Avionics and Oil & Gas industries as key opportunities for our future growth. They have the need and we have the expertise. Radiant are the ideal partners to facilitate bringing these elements together” confirmed Bahram Arbab, Colibrys Sales Director for Europe and Asia.

“The products and the technology proposed by Colibrys are truly world class and immediately match with many of our existing customer requirements. Radiant will provide local applications and commercial support for this sophisticated products, accelerating the time for their integration into for example the next generation avionic navigation or subsurface directional drilling applications” says Alexander Tuzov, Head of Sensor & Semiconductor Division of Radiant.

This announcement further underpins the rapid expansion of Colibrys distribution and sales channels worldwide. Nominated by Frost & Sullivan in 2010 for Enabling Technology in MEMS based sensors, the company continues to prosper well in sales of its inertial, vibration and seismic sensors for use in Harsh and Safety critical environments.

About Colibrys

COLIBRYS is a world-leading supplier of standard and semi-custom MEMS based motion sensors to the harsh-environments (Military, Aerospace and Energy) and safety critical (Industrial and Instrumentation) applications. COLIBRYS family of motion sensors includes extremely low noise, shock resistant seismic sensors, high stability shock tolerant inertial and shock accelerometers tilt sensors as well as DC coupled capacitive vibration sensors. COLIBRYS is based in Neuchâtel, Switzerland. Additional information is available at www.colibrys.com.

About Radiant

According to Europartner Agency, Radiant-Elcom is among ten biggest distributors of electronic components in Russia. We have passed a long way in the recent 18 years to gain and keep a strong position in this specific market sector. We supply only high quality components. We satisfy every customer’s needs and provide individual attention to each client. We promote the newest designs and technologies by domestic and foreign manufacturers to the electronic components market in Russia. We are constantly implementing methods that improve our already successful strategy. We strive for long-term business relations and develop partnership programs with the Russian and foreign manufacturers.

Contacts

Colibrys (Switzerland) Ltd
Bahram Arbab
Sales Director, Europe & Asia
P +41 79 796 59 45
bahram.arbab@colibrys.com

Radiant-Elcom JSC
Alexander Bekmachev
Head of Development Department
P +7 495 725 0404 ext. 304
beck@ranet.ru